



PHILIP MORRIS

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FACT SHEET

Supplementary Data For Military Accounts

Product Information on BUCKS King Size Soft Pack

| PRODUCT AND UPC: | CASE | CARTON | PACK | SUPPRESSED |
|--------------------------|-------|--------|-------|------------|
| King Size Regular | 01220 | 11220 | 00122 | 281222 |
| King Size Lights Regular | 01260 | 11260 | 00126 | 281262 |

PACKING: 60 cartons (12M cigarettes) per case.

LIST PRICE: King Size - \$5.45 per carton

NORMAL TERMS: 1.25% cash discount allowed if payment remitted within 14 days from date of invoice.

NOTE: The 1.25% cash discount will be extended to a 30 day period on purchases made during the introductory period 12/18/89 through 1/31/90.

| CASE DIMENSIONS: | | King Size |
|------------------|---|-------------|
| Weight | — | 32.8 lbs. |
| Case Cube | — | 2.6 cu. ft. |
| Length | — | 17.8 in. |
| Width | — | 11.4 in. |
| Height | — | 21.8 in. |

Special Introductory Allowance:

12/18/89 through 1/31/90—An allowance of \$33.00 per case (\$.55 per carton) will be paid via separate check as soon as practicable after the introductory period for all shipments purchased during the introductory period.

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MARLBORO BENSON & HEDGES MERIT VIRGINIA SLIMS PARLIAMENT SARATOGA CAMBRIDGE ALPINE MULTIFILTER

P.O.S. 53629